

Beijer Ref UK & Ireland

## Product Sales Specialist

Leeds LS27 0LL

Would you like to join a forward thinking company that invests in people and their development?

Beijer Ref UK & Ireland is a leading group of refrigeration and air conditioning wholesalers with 47 branch outlets and utilises two distribution centres for centralised stocks. There are 4 wholesalers within the group; Dean & Wood Ltd, HRP Ltd, RW Refrigeration Wholesale Ltd and DWG Refrigeration Wholesale Ltd (Ireland). Also within the group is our MHI (Mitsubishi Heavy Industries) air conditioning business and Beijer Ref Refrigerants.

We are recruiting for a Product Sales Specialist to be part of our airconDIRECT team at our distribution centre in Morley, Leeds.

The jobholder is expected to take responsibility for proactively developing new and existing relationships with air conditioning contractors. You will work very closely with our branch network to promote the Mitsubishi Heavy Industries air conditioning product range and other products that are part of our air conditioning portfolio. You will ensure customers receive a fast and efficient response to sales enquiries, building customer loyalty and enhancing the company's reputation for service.

Full training will be provided on all product and service offerings.

The ideal candidate will be a flexible person who enjoys working as part of a small team. You will have the following skills and experience:

- Confident and pro-active on the phone with a tenacious attitude.
- Previous experience in a customer service, sales or telesales role.
- Excellent numeracy, accuracy, literacy and communication skills.
- Good knowledge of Microsoft systems; Excel, Word and Outlook

Please apply, enclosing your current CV and salary expectations, and detail in the application how your experience and skill set will help you in this role.

Please include a covering letter with your application.

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