ENGINEERING TOMORROW



**Sensing Solutions | Marine and Offshore** 

# **Exceed requirements** and customer expectations with **smart solutions**

Danfoss pressure transmitters, temperature sensors, switches, and valves.



## Rough waters call for tough controls

With the global economic growth and increase in population, the need for shipping tonnage grows day by day. This is great news but it also raises challenges in terms of achieving higher energy efficiency and reduced emissions. In this brochure, you will find a wide range of smart controls enabling a reliable, energy efficient, and safe operation under tough conditions.







#### **Exhaust gas treatment systems**

The environment in exhaust gas systems is extremely harsh and only the most robust controls survive the constant exposure to acidic gases. Danfoss specializes in pressure and temperature control components for exhaust gas treatment systems optimized for acidic marine environments.

As a result, applying our components will help you comply with the stricter limits for emissions of sulfur while achieving a reliable operation and long service-life.



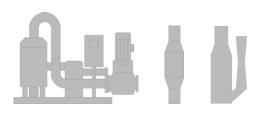
Safe and reliable control of exhaust gas systems



Ability to withstand harsh and acidic environments



Expert knowledge of exhaust gas treatment systems



### Fuel, oil, and water treatment systems

To achieve safe and high-efficient ship performance, it is important to keep systems clean from harmful contaminants. At Danfoss, we offer a wide range of sensors and switches that monitor the operation of the support systems and trigger alarms in case of failures that may endanger the engines or other main systems.



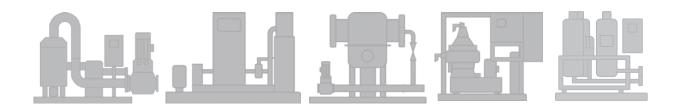
Reliable and predictable operation of vital ship support systems

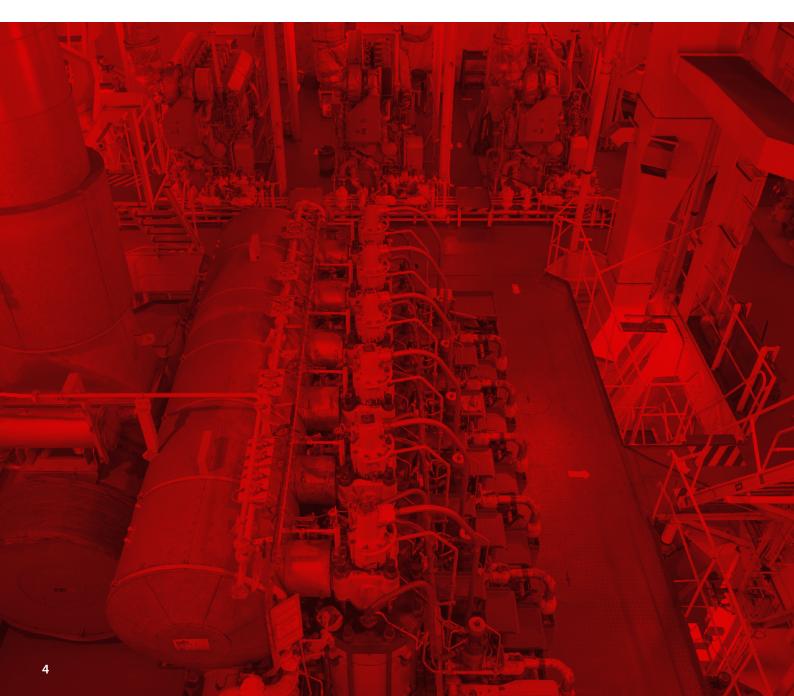


High up-time and long service-life of support systems



Expert knowledge on marine fuel, oil, and water treatment systems







#### **Auxillary systems**

Starting a 3-storey tall engine requires a huge momentum. Therefore, ship engines rely on compressed air. Accurate control of pressure and temperature in the compressed air systems, as well as in other auxiliary systems including pumps, separators, and power packs is a matter of safety.



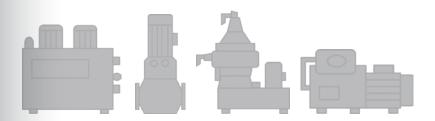
Safe and reliable operation of compressed air systems



High uptime and long service-life of compressed air systems



One-stop-shopping for marine-approved sensors, switches, transmitters, and valves



## The world's biggest ships rely on tiny components



**Ensure safety onboard** 

### Reliable performance even under tough conditions

Trusting cooling and lubricating systems to work is one thing. Controlling them with sensors, mechanical switches, and alarms is quite another. Danfoss controls let crews lift performance reliability to the next level – whether seas are calm or there is a storm on the horizon.

- Robust design
- · Highest quality standards applied
- Lowest fail rate







#### **Enable prevented and predicted maintenance**

### **Keep the machinery running** with intelligent maintenance

Preventive maintenance keeps engines running more efficiently, eliminates downtime, and extends the life of marine equipment. Moreover, it minimizes the risk of unexpected breakdowns at sea and costly offshore maintenance. And with a broad range of Danfoss controls, it is easier than ever to base service procedures on real-time information to nip potential issues in the bud.

- · Reduce downtime
- Predictable product lifetime
- · Application simulations
- · Real-time information





#### **Increase efficiency**

## **Smarter machinery controls** increase machinery efficiency

Smoother combustion means better engine efficiency and lower fuel consumption. Danfoss controls contribute to this ongoing effort all around the engine room 24/7.

- · Precise and accurate measurements
- · Increased engine efficiency
- · Customized solutions



## Enjoy a **safe and efficient trip** with **intelligent control**

If the engine is the heart of a ship, then the components are the pulse. A pulse that is vital for monitoring and controlling pressure and temperature around the ship – all to ensure a smooth operation. At Danfoss, we offer a wide range of innovative and reliable components, which makes your equipment run smarter, faster, and more efficiently.

Our zero-defect policy is your guarantee for a constant and high-performing quality. We use the same production processes and quality assurance standards worldwide in accordance to ISO/TS 16949:2009. It makes it possible for us to offer you best-in-class components. Every time. Everywhere.

Achieve your business goals with the best components.

#### Our zerodefect policy

is your guarantee for best-in-class components – every time



















#### Pressure transmitters

### Outstanding vibration and shock resistance for a long lifetime



Wide pressure ranges from 40 mbar up to 600 bar



Excellent EMC immunity, ensuring a failsafe measuring signal



Precise and reliable regulation with accuracy deviation down to 0.3%



Scan QR code and see full product portfolio



#### Temperature sensors and transmitters

## Precise temperature measurements and quick response time



Optimized sensor design enabling precision measurements up to 400° C



Customized design to meet application requirements



Easy replacement of sensors on system in operation with exchangeable inserts



Scan QR code and see full product portfolio





## High temperature sensors Energy efficient operation in harsh environments



Optimized sensor design enabling precision measurements up to 800° C  $\,$ 



Robust design to withstand high vibration levels



Easy replacement of sensors on system in operation with exchangeable inserts



Scan QR code and see full product portfolio

Pressure and temperature switches Flawless operation in heavy-duty applications



Outstanding vibrations stability up to 20G



Long-term reliability with more than 400.000 cycles



Optimum flexibility with extensive pressure range

Scan QR codes and see full product portfolio





Pressure switches

Temperature switches

### Solenoid valves Easy control and regulation of fluids



Excellent resistance against corrosion and cavitation with stainless steel orifices



High differential pressure capability up to 40 bar



Maximized flow through the orifice



Scan QR code and see full product portfolio



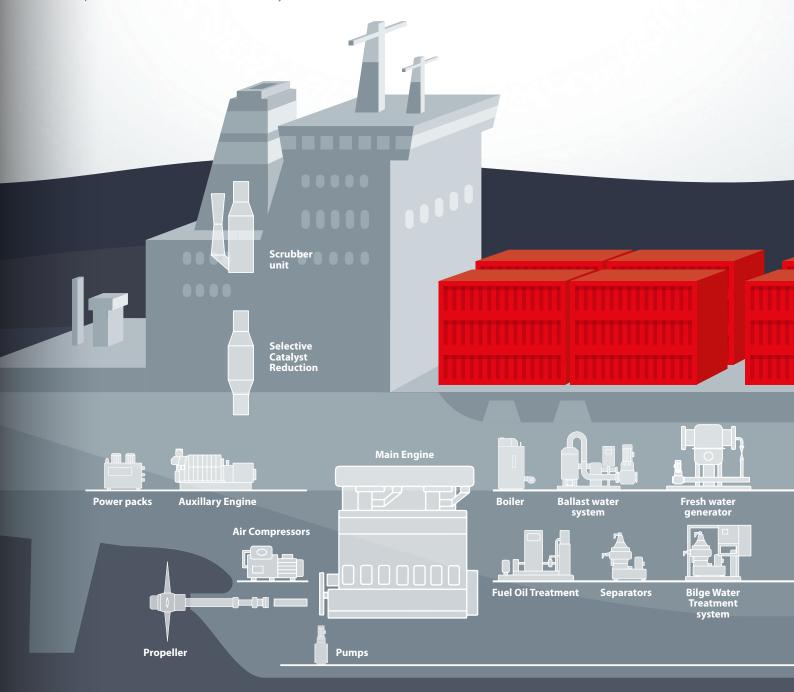


# Danfoss improves the efficiency, safety, and reliability from fore to aft

Working in the harsh world of the marine industry, you need a partner who contributes to improving efficiency, safety, and reliability, while reducing both total cost of ownership and emissions.

For over 40 years, we have been building and consolidating successful relationships with ship owner-operators, shipyards, system integrators, OEMs, naval design engineers, and architects to make the marine industry safer and more efficient.

Today, we are represented in all major marine hubs with full marine certification and global service, which emphasizes our commitment to creating a more sustainable and competitive future for the marine industry.





## Be part of our **Danfoss marine world**

We are present all over the world. In fact, take a look inside practically any ship and you will find Danfoss components playing a key role in saving fuel costs, improving safety on board, reducing emissions and product life cycle costs.

#### **Maritime expertise across divisions**

To serve the marine industry in the best possible way, several Danfoss divisions bring a particular range of technical know-how and benefits on board. On their own, each division is at the forefront of its field with industry-leading insight and innovation. Working together, the Danfoss divisions form a comprehensive array of components that help major ships around the world ashore safely and on-time.

#### Learn more at marine.danfoss.com



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